



**Dylan Groves, Sales Manager, Anton Paar**

We have seen our existing clients and see fdt as a strong brand.

fdt Africa 2016 has given us a good opportunity to create a partnership with the micro brewers in South Africa and a great chance to sponsor with the University of Pretoria!

We will definitely be back in 2018!

**Sandy Pollock, Sales Director, BevPlus on behalf of Dematech**

New and current clients, mostly from South Africa, came to visit our stand. Interest was shown for start-up breweries and existing brewers who are need supplies.

**Brett Dunbar-Krause, Senior Marketing and Communications Specialist, Ecolab**

Besides excellent organisation and strong support from the team, I was super impressed that the second edition has built on the first and is even more successful. The quality of delegates is phenomenal, I am impressed.

**Taryn Browne, Communications and Marketing Manager, GEA Africa**

GEA Southern & Eastern Africa exhibited at the 2nd biennial food & drink technology exhibition which took place at Gallagher Convention Centre on the 14th & 15th September. We are happy to say that we felt it was a well organised event.

It was good to see 80+ exhibitors at this year's show and very positive that some of the bigger players such as Pentair Food & Beverage, Endress + Hauser, Ecolab, KHS Manufacturing, Robert Bosch GmbH, Döhler GmbH and Döhler South Africa were also present. Even though the visitors to our stand this year were less than the show in 2014, it was without a doubt still beneficial for us to be at this event.

Going forward we would like to see additional food processing, meat and dairy customers join this prestigious event. Exhibiting at industry shows is undoubtedly a valuable way to meet potential customers and turn them into business, as well as brand awareness for GEA. We'd like to take the opportunity to thank all involved for a great show and look forward to the growth of fdt Africa, and being there again in 2018.

**William McClintock, Key Account Manager, Imbera APAC**

We are first time exhibitors at fdt Africa, we had a really good show and really great organisation of the show.

We hope to see a bigger show in 2018.



**Raymond Karsten, Managing Member, Instek Control**

Instek Control found fdt Africa to be an extremely well presented and Professional Exhibition. We found working with the organisers a pleasure every time there was interaction.

The exhibition delivered on high quality Professional Visitors with true interest in the products being exhibited.

**Ria Pelsler, Member, Interpast**

Interpast has found the expo to be a success. As a company we have made quality contacts in terms of future business.

The event was well organised and I plan to exhibit again at the next fdt Africa.

Thank you to Dain and Wessel for your professional assistance at all time.

**Leoš Mládek, Key Account Manager, J4 s.r.o**

This was our first fdt 2016 was such a surprise. People were really interested in our products, we met small and big companies and we will definitely be here for 2018.

**Joerg Thomas, Managing Director, KHS Manufacturing**

KHS was very pleased with the professional and patient organisation of the FDT Africa 2016.

Still being a very small trade fair we have, due to our excellent exposure being able to exhibit at the entrance of the hall, received new leads and business contacts.

The patience and understanding organisation helped to prepare and set up everything in time.

**Emmanuel Rurema, Business Development Director Africa, Pentair**

It is a great pleasure to see the fdt Africa celebrating its 2nd birthday. For Pentair it was a great opportunity to showcase our innovative solutions for the Food & Beverage industry and meet potential new customers. We thank the organisers for the great effort done in getting together suppliers from all over the world to South Africa and attracting all stakeholders from various disciplines in the Food & Beverage sector of Africa. As the African F&B industry is going through significant changes (supply chain, technology, structure, etc. . .), such an event is critical to address regional challenges and opportunities and offer a platform to both customers and suppliers to meet and share their insights and expectations and enable an impactful partnership that can foster mutual business growth on the continent



**Dominique Schlenk, Project and Sales Director Southern Africa, Robatech**

At fdt 2016 we met quality visitors. It is a network platform to re-connect with customers on different topics. We will join in 2018. It's fun to come!

**Luca Cavina, Area Sales Manager, SACMI**

We exhibited at fdt 2016 for the first time and we didn't expect such a huge number of quality visitors. We are very happy that we joined fdt 2016.

**Clément Huyghe, Customer Sales Representative, Servinox**

The contacts were really effective. The visitors knew exactly what to search for. We discovered that South Africa is a high potential market for us and we are even in contact with a positive distributor.

**Geoff Penny, Executive Director, South African Chamber of Baking**

We encourage all technology suppliers to the baking industry in South Africa to participate in future "fdt" events. As "fdt" grows it will provide a good opportunity to present products to the industry.

**Warren Vogel, KAM, Testo South Africa (Visitor)**

This was the first, that I have attended and I was hugely impressed by the range of exhibitors that I met. This really opened my eyes to wealth of product, services and especially expertise of the people that I met. I believe that because of this show, I will developed some long lasting partnership which will greatly assist me with the future development of my business.

You are welcome to send me the registration form for 2018, as I will definitely be attending.

**Vera Fritsche, VDMA**

fdt Africa is important as an event that highlights the special nature and needs of the market in Southern Africa and delivers suitable innovations and solutions for the market. fdt Africa not only mirrors the current growth trend in the market, it also drives that growth on.